#### Club Leadership in Tough Times

How one of America's finest private clubs is dealing with the coronavirus outbreak.

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#### Presented by:

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Bryan Johnson, President, Southern Hills Country Club

#### Moderated by:

Joe Trauger, Vice President of Government Relations, National Club Association



## Henry Wallmeyer

President and CEO
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# nationalclub.org/coronavirus



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### Joe Trauger

Vice President of Government Relations
National Club Association



#### What's Ahead

- Congress returns April 20, 2020
- Guidance from Treasury and SBA
- Phase IV Relief Bill
- Contact your Member of Congress and Senators
  - 501(c)7 organizations not eligible for SBA relief
  - Share challenges of small businesses
  - Reductions in staff
  - No certainty of when they can reopen
  - People shouldn't be left behind in relief efforts
  - Clubs doing their part to slow spread



#### National Club Association

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## Henry B. DeLozier

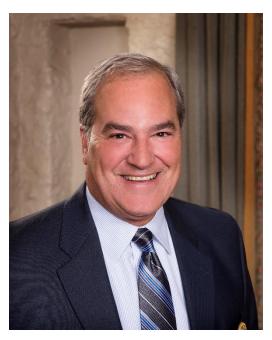
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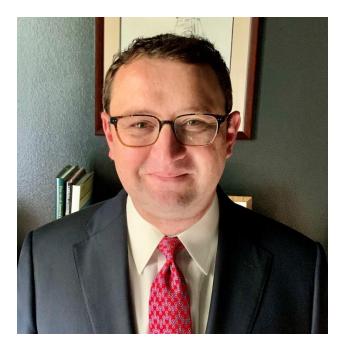
### Webinar Hosts



Bryan Johnson, President Southern Hills Country Club



Nicholas Sidorakis, General Manager / CEO Southern Hills Country Club



Patrick DeLozier, Director GGA Partners



#### One of America's Leading Clubs

Founded in 1936, Southern Hills Country Club is a private, member-owned country club located in Tulsa, Oklahoma. Southern Hills Country Club is best known for its golf courses, which are recognized among the top 100 courses in the world and have been the host to 15 Major Championships since 1946.





### Lessons Learned at the Tip of the Spear

What key steps have you taken at Southern Hills to deal with the coronavirus outbreak?



#### Lessons Learned at the Tip of the Spear

What have been the biggest surprises for the Club's leaders?



#### Are your experiences at Southern Hills exportable?







#### What resources have been most helpful to the Club?







### Lessons Learned at the Tip of the Spear

How will this coronavirus change how Club's operate in the future and what that might look like?



#### Lessons for Future Club Leaders

How are clubs preparing if the Club closures extend into the summer?



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## Henry B. DeLozier

Partner GGA Partners



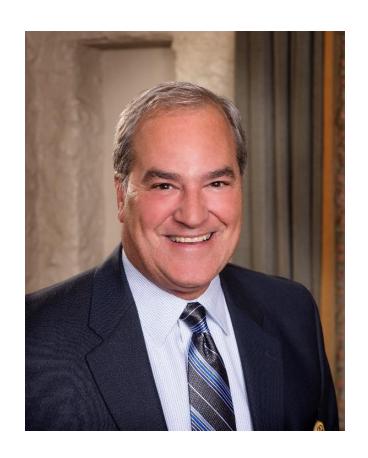
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